

# THE AMWAY HOME PRODUCT DEMO GUIDE



Easy-to-do demonstrations that prove the power of our products.



# WE'RE BETTER. AND WE'LL PROVE IT.

Amway Home™ products are Better, Naturally. But what makes them better isn't on the outside. It's on the inside. Powerful, naturally derived ingredients that can remove even the worst stains, leave no irritating residue behind and perform better than other brands on the market.

These demos are made to help you prove that Amway Home $^{\text{\tiny TM}}$  products can be a trusted brand in households everywhere.



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#### Amway Home™ SA8™ Powder Laundry Detergent 109849

Rinses clean. Every time.

- Designed to dissolve fast and rinse completely away for a cleaner clean.
- Leaves no irritating residue, even in cold water.
- Concentrated formula saves money and is better for the environment.
- Recognized by the U.S. Environmental Protection Agency's (EPA) Safer Choice Program for containing safer ingredients that don't sacrifice quality or performance.







#### Amway Home™ SA8™ Powder Laundry Detergent 109849

### RINSES CLEAN. EVERY TIME

Amway Home™ SA8™ Powder Laundry Detergent is guaranteed to dissolve, even in cold water. Plus, it's the only detergent that rinses clean every time for superb cleaning performance.

#### **Prep Time:**

#### **Demo Time:**





5 minutes

o minutes

#### **Materials Needed:**

- SA8™ Powder Laundry Detergent
- Any competitive non-phosphate, powdered laundry detergent
- Two half pint (250 mL) glass jars with lids
- Two 1/2 teaspoon (2.5 mL) measuring spoons
- Warm (86°-89°F/30°-32°C) tap water
- Flashlight

#### **Directions:**



- Step 1 Fill both jars 3/4 the way with room temperature water.
- Step 2 Add 1/2 teaspoon of SA8™ Powder Laundry Detergent to one of the jars. Place the lid on the jar and shake for at least one minute.
- Step 3 Add 1/2 teaspoon of competitive detergent to the second jar. Place the lid on the jar and shake for at least one minute.
- Step 4 Let sit for three minutes.
- Step 5 Shine the flashlight through both jars to more clearly show the clarity of the jar containing the SA8™ Powder solution and the cloudiness of the jar containing the competitive solution.

#### The Takeaway:

What's happening before your eyes is what happens in your washer. SA8™ Powder Laundry Detergent is water soluble, so it washes away clean. Competitive detergents are composed of a synthetic, insoluble material that does not wash away as easily. SA8™ Powder Laundry Detergent greatly reduces the amount of insoluble material in the wash water and subsequently, the amount of sludge going down the drain.





#### Amway Home™ SA8™ Liquid Laundry Detergent 112532, 110478

**Naturally powers out tough stains.** 

- Works hard to leave your clothes clean and naturally soft.
- Helps you use less detergent with triple-concentrated formula.
- Contains ingredients that won't harm your laundry and are safer for the earth.
- Recognized by the U.S. Environmental Protection Agency's (EPA)
   Safer Choice Program for containing safer ingredients that don't sacrifice quality or performance.







### Amway Home™ SA8™ Liquid Laundry Detergent 112532, 110478

### THE PROOF IS IN THE PUDDING

The impressive triple-concentrated formula in Amway Home™ SA8™ Liquid Laundry Detergent is the strongest stain-fighting liquid solution to date! It naturally powers out tough stains.

#### **Prep Time:**



#### **Demo Time:**



5 minutes

5 minutes

#### **Materials Needed:**

- Amway Home™ SA8™ Liquid Laundry Detergent
- Competitor liquid laundry detergent (Product should be similar in performance and price, i.e., comparison needs to be fair.)
- Two 4" x 4" pieces of cloth
- Chocolate pudding
- Tablespoon measuring spoons

- Paper towels
- Warm water
- Cold water
- Bowl
- Two clear containers with lids

#### **Directions:**

- Step 1 Place pieces of cloth on countertop, and spoon equal amounts of chocolate pudding on each.
- Step 2 Wipe away the excess, leaving an identical-sized stain on each.
- Step 3 Spoon 1 tablespoon of the competitor's laundry detergent on one cloth, making sure to cover the entire stain. Spoon 1 tablespoon of Amway Home™ SA8™ Liquid Laundry Detergent on the other cloth, making sure to cover the entire stain.
- Step 4 Add warm water to each of the containers. Add the cloth with the competitor's detergent to one, and the cloth with Amway Home™ SA8™ Liquid Laundry Detergent to the other container. Close the lids tightly and shake vigorously for 60 seconds.
- Step 5 Pour cold water into the bowl. Open containers and rinse each cloth in the bowl of cold water.
- Step 6 Squeeze out cloths and lay flat to dry. Notice that the stain is still visible on the cloth with the competitor's detergent, but it is completely removed from the cloth with the Amway Home™ SA8™ Liquid Laundry Detergent.

#### The Takeaway:

The intense stain-removing power of Amway Home™ SA8™ Liquid Laundry Detergent begins working instantly to penetrate and remove stains as soon as it's added to your wash. Stains are gone just like that!



Amway Home™ All Fabric Bleach 117774

Whiter whites. Safe on colors.

- Chlorine-free bleach uses the power of oxygen to get out wine, juice and other tough stains.
- Leaves clothes white and bright.
- Safe for colors and gentler on the earth because it's chlorine free.
- Recognized by the U.S. Environmental Protection Agency's (EPA) Safer Choice Program for containing safer ingredients that don't sacrifice quality or performance.







#### Amway Home™ All Fabric Bleach 117774

### NO STAIN LEFT BEHIND

The amazing stain-fighting ability of Amway Home™ All Fabric Bleach removes even set-in stains from fabric, but won't fade or alter original colors.

#### **Prep Time:**



#### Demo Time:



7 minutes

#### **Materials Needed:**

- Amway Home<sup>™</sup> All Fabric Bleach
- Two glass bowls
- Hot water

- Paper currency (dollar bill)
- Bottle of beet juice or red wine
- Teaspoon measuring spoon

#### **Directions:**

- Step 1 Put the money in a glass bowl, pour in the beet juice or red wine, and let it soak overnight.
- Step 2 Dry the money to "set" the stain.
- Step 3 Pour 1 quart (1 L) of hot tap water (120°F/50°C) into the bowl.

  Add 1 teaspoon of Amway Home™ All Fabric Bleach. Stir

  until dissolved.
- Step 4 Dip the lower half of the stained money into the hot solution.

Within seconds, the purple stain will change to light green. After five minutes, the stain will be completely removed without damaging the bill or its color.



#### The Takeaway:

Amway Home™ All Fabric Bleach helps you remove the toughest stains from your favorite blouse or your child's shirt without fading its original color.



Amway Home™ Prewash Spray 110403

The ultimate stain remover.

- Removes the toughest stains and works with just a spray.
- Cleans tough stains others can't touch, like lipstick, ink and motor oil.





#### Amway Home™ Prewash Spray 110403

### GUM OFF

Demonstrate how quickly Amway Home™ Prewash Spray goes to work to loosen and remove stubborn stains and spots – even gum.

#### **Prep Time:**

#### **Demo Time:**





15 minutes

15 minutes

#### **Materials Needed:**

- Chewing gum
- 8" x 8" piece of 100% white, cotton, permanent press cloth
- Amway Home<sup>™</sup> Prewash Spray

#### **Directions:**

- Step 1 Chew one piece of gum until smooth, for approximately 10 minutes.
- Step 2 Place chewed gum in the center of the cotton cloth. Fold the cloth in half. Press gum down with thumb. Open the cloth. The gum should spread about 1½ inches in length.
- Step 3 Hold the can of Amway Home™ Prewash Spray 6 inches away from the cloth and spray. Turn the cloth over and spray again on the back. Allow to stand for one minute.
- Step 4 Using your fingernail, peel the gum off the cloth and discard.

#### The Takeaway:

Amway Home™ Prewash Spray contains special ingredients that successfully loosen gum from fabric. If it will work on gum, imagine what else it will work on.







Amway Home™ L.O.C.™ Multi-Purpose Cleaner E0001

The world's most versatile cleaner.

- If you could have only one cleaning product, this would be it.
- Packs incredible cleaning power into a gentle, concentrated formula.
- Works on all washable items and surfaces including sealed tile, wood, vinyl siding, stone, linoleum and ceramic surfaces. It even works on your hands.
- Also available in convenient wipes (110485) to always keep clean within reach.
- Recognized by the U.S. Environmental Protection Agency's (EPA) Safer Choice Program for containing safer ingredients that don't sacrifice quality or performance.







### Amway Home™ L.O.C.™ Multi-Purpose Cleaner E0001

### THE WORST STAIN POSSIBLE

Amway Home  $^{\text{\tiny IM}}$  L.O.C.  $^{\text{\tiny IM}}$  Multi-Purpose Cleaner can remove even seemingly impossible stains, like red lipstick.

#### **Prep Time:**



#### **Demo Time:**



1 minute

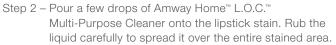
10 minutes

#### **Materials Needed:**

- Amway Home<sup>™</sup> L.O.C.<sup>™</sup> Multi-Purpose Cleaner
- Artistry Signature Color™ Lipstick
- White handkerchief
- Bowl of warm water

#### **Directions:**

Step 1 – Smear a small amount of lipstick on the back of one of your hands.





Step 4 – Dip the handkerchief into the bowl of warm water and swirl it around thoroughly for one minute. Lift the handkerchief from the water and wring it out.



If Amway Home™ L.O.C.™ Multi-Purpose Cleaner can remove lipstick, imagine what else it can handle around the house!





Amway Home™ Kitchen Cleaner 112536

**Cuts grease naturally.** 

- Helps keep your prep surfaces clean and safe.
- Whisks away grease, dirt and grime in one shot.
- Leaves surfaces sanitary without any harmful residue left behind.
- Recognized by the U.S. Environmental Protection Agency's (EPA)
   Safer Choice Program for containing safer ingredients that don't sacrifice quality or performance.







#### Amway Home™ Kitchen Cleaner 112536

### NOT SO PERMANENT

Amway Home™ Kitchen Cleaner can remove even "permanent" stains and soils.

#### **Prep Time:**



#### Demo Time:



1 minute

5 minutes

#### **Materials Needed:**

- Amway Home™ Kitchen Cleaner
- Competitor product, such as Clorox®
   Formula 409® Cleaner (Product should be similar in performance and price, i.e., comparison needs to be fair.)
- Blue Sharpie® Permanent Marker
- Roll of paper towels
- Small sheet of laminate kitchen countertop (Kitchen design and builder's supply stores often have countertop remnants or samples available. Common brands that work well are Formica® and Wilsonart® matte finish.)

#### **Directions:**

- Step 1 Use the Sharpie® to make two "X" marks on the piece of laminate countertop. Wait a minute or so to let the marker stains dry.
- Step 2 Spray some of the competitive product onto a folded paper towel and rub one of the "X" marks. The mark will smear, but you won't be able to remove it even with intensive scrubbing.
- Step 3 Now pour the same amount of full-strength Amway Home™
  Kitchen Cleaner on a new folded paper towel and rub the
  other "X." The mark will be completely removed after just a few
  seconds of wiping.
- Step 4 For added effect, flip the moist Amway Home™ Kitchen Cleaner paper towel to its clean side and remove the rest of the competitor's "X."

#### The Takeaway:

Some stains, like permanent marker, are extremely difficult to remove. Even though Amway Home  $^{\scriptscriptstyle{\text{M}}}$  Kitchen Cleaner is intended to be diluted, it's nice to know that it's there when you need it.





Amway Home™ Dish Drops™ Dishwashing Liquid 110488

One drop cleans a lot.

#### **Product Information**

- Ultra-concentrated formula cuts through a sink full of greasy, dirty dishes.
- Patented formula contains aloe vera and shiso extracts.\*
- Recognized by the U.S. Environmental Protection Agency's (EPA)
   Safer Choice Program for containing safer ingredients that don't sacrifice quality or performance.

\*U.S. Patent No. 8,057,830.







### Amway Home™ Dish Drops™ Dishwashing Liquid 110488

### TONS OF SUDS

Just a few drops of Amway Home™ Dish Drops™ Dishwashing Liquid packs enough cleaning power to wash a sink full of dishes.

#### **Prep Time:**





#### **Demo Time:**



2 minutes

#### **Materials Needed:**

- Amway Home<sup>™</sup> Dish Drops<sup>™</sup> Dishwashing Liquid
- Large drinking straw
- Medium-size clear drinking glass
- Tap water
- Large cafeteria-type tray

#### Directions:

- Step 1 Fill the drinking glass about half full of tap water and place it on the tray.
- Step 2 Put the straw in the glass and blow some bubbles in the water.
- Step 3 Dip the very end of the straw into the Amway Home™ Dish Drops™ Dishwashing Liquid to get just a drop on the end of the straw.
- Step 4 Put the straw back into the water and blow into it again. Repeat until the tray is full of bubbles.

#### The Takeaway:

Just like the Amway Home™ Dish Drops™ Dishwashing Liquid suds spread before your eyes, they'll do the same in a sink, helping you to cut through a sink full of dishes with ease.



# BETTER. NATURALLY.

Amway Home™ products are made with concentrated, naturally derived ingredients, but what truly sets them apart is how well they work. They're Better. Naturally.

Find out more from your Amway Independent Business Owner or go to Amway.com



