Fundraising is prohibited

We appreciate the willingness of IBOs to support many worthwhile causes and charities. Fundraising includes the solicitation for the donation of funds or the purchase of Amway[™] products or services based on the representation that all, or some, of the gains, proceeds, donations, bonuses or profits generated by such sale will benefit a particular group, organization or cause.

Do



Carefully review Rule 4.22 Fund-raising (<u>U.S.</u> | <u>Canada</u> | <u>Dominican Republic</u>).



Personally donate to a charity or cause without making a representation that your Amway business is involved.



Donate Amway products from your inventory, if you wish. These items cannot be counted as Verified Customer Sales (VCS).

Why?

- Fundraising must be kept separate from Amway products.
- IBOs may donate from personal inventory, but it may not be reported as a Verified Customer Sale (VCS).

Don't



Use Amway products or services in conjunction with any type of fundraising activity.



Solicit for donations by representing that proceeds will benefit a particular group, organization or cause.

Why not?

- Fundraising implies partnership/connection to an organization, even if the Amway Corporation is not connected to the organization.
- This can create a concern if an organization has not been reviewed and approved by the Amway Corporate Social Responsibility team, and may put your business at risk as a result.
- Protect your business by avoiding fundraising, and following Event Sales or Display Booth guidelines instead.

Resources:

Amway Business Reference Guide: <u>amway.com/brg</u> | <u>amway.ca/brg</u> | <u>amway.com.do/brg</u>. Amway Business Conduct and Rules Department: bcr@amway.com.

Amway Business Support Materials Administration: wwbsm@amway.com.

IBOAI*: www.iboai.com.

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